M&T Dealer Commercial Services.



Drive your business forward with M&T's Dealer Commercial Services Team. For more than 70 years, the team has provided customized credit to support Auto, RV, and Marine dealerships. Our industry experts work to understand your goals, provide customized product solutions, and support competitive programs designed for dealers like you.

Flexible Solutions For Your Dealership.



Floor plan, real estate working capital, equipment financing, acquisition financing, and leasing options

Inventory financing for new and used automobiles, light and

heavy-duty trucks, marine and recreational vehicles



Treasury Management, Payment Solutions, and Depository Services



Private banking and wealth management¹



Debt capital markets, syndications, and interest rate and hedging strategies



Merchant services, corporate card and supplier pay programs







¹ Services offered by Wilmington Trust, a registered service mark used in connection with various fiduciary and non-fiduciary services offered by certain subsidiaries of M&T Bank Corporation. Private Banking is the marketing name for an offering of M&T Bank deposit and loan products and services. Private Bankers are M&T Bank employees. Some products and services are provided through subsidiaries or affiliates of M&T Bank.

